

Variant Before Editing

“Why do you buy books you never read? “, my mother demanded an answer few years ago. Her question was not entirely unfounded. I had bought home 2 books that evening. Books I'd probably never complete reading if the trend had continued. I'm the sort of person who starts reading a lot of books and articles but never completes most of them.

But the 2 books I had bought home that evening changed the status quo. The 2 books were: The Intelligent Investor and Rich dad Poor dad, holy books of investments, economics and finance. I completed reading 700+ pages of these books in less than 5 days. Why? I had no incentive to complete the books. I did so because I was passionate about subjects covered in the books.

I believe in being satisfied and content with my work, and to be truly satisfied and happy about what I'm working on, I believe I must work in a field I'm truly passionate about. I hope to work in real estate mutual funds where my passions of finance, economics and civil engineering meet. In the long run, once I've acquired sufficient knowledge, I hope to set up a property management firm, catering to expats who wish to set up passive income sources for their retirement. In order to achieve my short and long-term goals, I'll need to nurture my passion and enhance my skills in management and organisation.

ISB which boasts of a world class Centre for Analytical Finance will provide me with an opportunity to acquire knowledge and combination of skills such as management, organisation, financial knowledge etc required to meet my short term and long-term goals. I've been diligent my entire life. I will make the opportunity count.

Edited Variant

“Money isn’t everything,” I caught my mother’s dissatisfying glance as she voiced her comment on the book I was fully immersed in, *Rich Dad Poor Dad* by Robert T. Kiyosaki. A diligent student and an obedient son, I nodded my head trying not to bring out the revolution going on inside me. I sat amazed finally realizing the dissonance between being instructed to study hard to get a well-paid job and being told that money is not everything. Ever since, getting paid for work has ceased to be my life’s goal. I have resolved I will educate myself to be successful and will help others gain financial literacy too.

I have done much pursuing this goal so far. I have learned to trust myself and to expect success. One of the achievements, which soon followed, was winning a college stock market competition among 500 other students. I have become much more organised in my routine, and I have soon realized that it has become much easier for me to get work done. I have contested my fears and I am no longer annoyed and stressed by the instructional comments of peers and relatives. Now, I simply remind myself that these people may contribute to my personal development or give me an idea about the opportunities I have not thought about before. Otherwise, they will strengthen my reason showing me what I don’t want to be.

I am also consistently working towards making the vision of my business a reality. Namely, I am passionate to establish a real estate property management firm that will help people set up passive income. ISB, and its Centre of Analytical Finance in particular, will help me gain valuable knowledge and promote my leadership skills, which are essential to reaching my goal. Here, I expect to meet many likeminded people and give to them and to the education as much as I can, for I am convinced that Kiyosaki teaches right saying that you can gain much only if you invest: in assets, in your skills, in your work, in other people you can benefit.